

Be the Entrepreneur You Want to Be

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4 Take Home Points:

1. **Have Purpose, Self-belief, conquer fear, have faith,**

- Purpose gives you direction and helps you push through when times are hard.
- The hardest part can be self-belief
 - Comparing yourself to other people
 - The opinions of others
 - Past, present, and future
 - Too much attention on past failures
- Fear is real and probably never goes away, but you can learn to move forward anyhow.
 - I'm facing one of my biggest fears by being up here
- Faith allows you to persist and continue to push forward
 - Faith allowed you to conquer fears
- Mark 11:24. Therefore, I tell you whatever you ask for in prayer, believe that you have received it and it will be yours.

2. **Plan - Without Organized Planning you are taking unnecessary risk and may end up with a result you don't envision**

- Find the time plan
 - Wake up early or go to bed late
 - Cut out unnecessary things in your schedule.
- Think big BUT start where you are - be patient on growth and impatient on profit
 - Write down goals for yourself
 - Write down micro goals
 - Plan to expand and have multiple vets and trucks; one city at a time
- Personal development
 - Damn near impossible to have succeeded without personal development
 - People I listen to:
 - Favorite book - Oprah What I know for sure
 - Gratitude
 - Your challenges are the same as your greatest blessings
 - Say thank you because your faith is so strong that you don't doubt that whatever the problem, you know you'll get through it
- Mentor - Virtual is good but in person is better
- Self-care is easy to neglect - Jada Pinkett - when you neglect yourself you neglect others by default

- Push hard but take care of yourself

3. Take Massive Action to manifest your business and life

- Get your business started.
- Plan doesn't mean any thing unless you use it.
- Don't over plan.
- I walked away from a \$110,000 salary with benefits. Uncharted territory
- There will be challenges along the way. But keep your faith and you will get through it.
- Less than a year ago, I turned down a \$135,000 job offer to continue my journey as an entrepreneur

- KNOW YOUR WORTH!!!

4. One of the BEST decisions of my life

- In November 2017 total Quality Mobile veterinary care was founded.
- I never looked back
- I love what I've created and I wouldn't go back for anything
- Not only am I my own boss. But I have the flexibility and to enjoy life the I want. Have control over my own income, Be the mother and wife that I desire to be.

Mark 11:24 - Ask and it shall be given, seek and you shall be fine, knock and the door will be opened to you.